



Our mission: your health



What's inside

- 3 Our mission: your health
- 4 Our impact
- 6 Expanding access to care
- 10 Advancing health equity
- 12 Building resilient communities
- 14 Innovating for a healthier tomorrow
- 16 Delta Dental Institute: Celebrating five years
- 21 Driving greater diversity in the oral health workforce
- 23 Over \$1 million to the American Red Cross

Our mission: your health

2023 COMMUNITY IMPACT REPORT

Delta Dental elevates health and wellness by expanding access to care, advancing health equity, building resilient communities, and innovating for a healthier tomorrow.



16.2
million
lives impacted



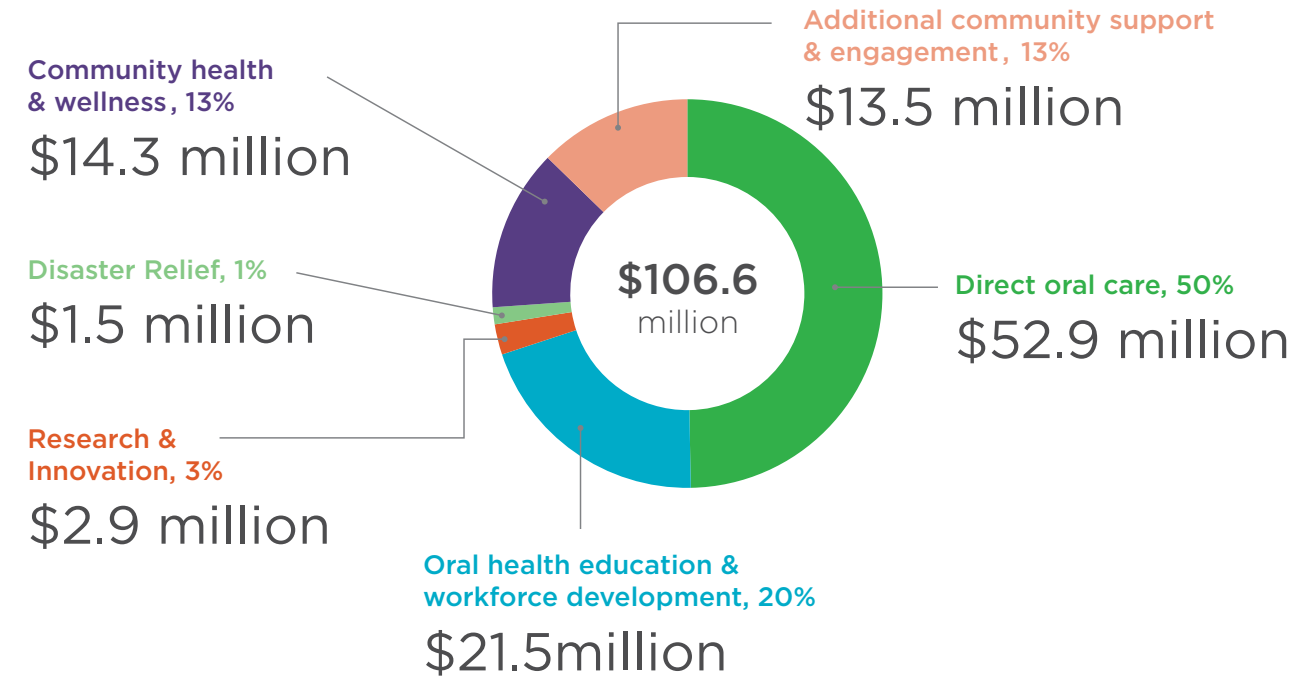
\$106.6
million
invested



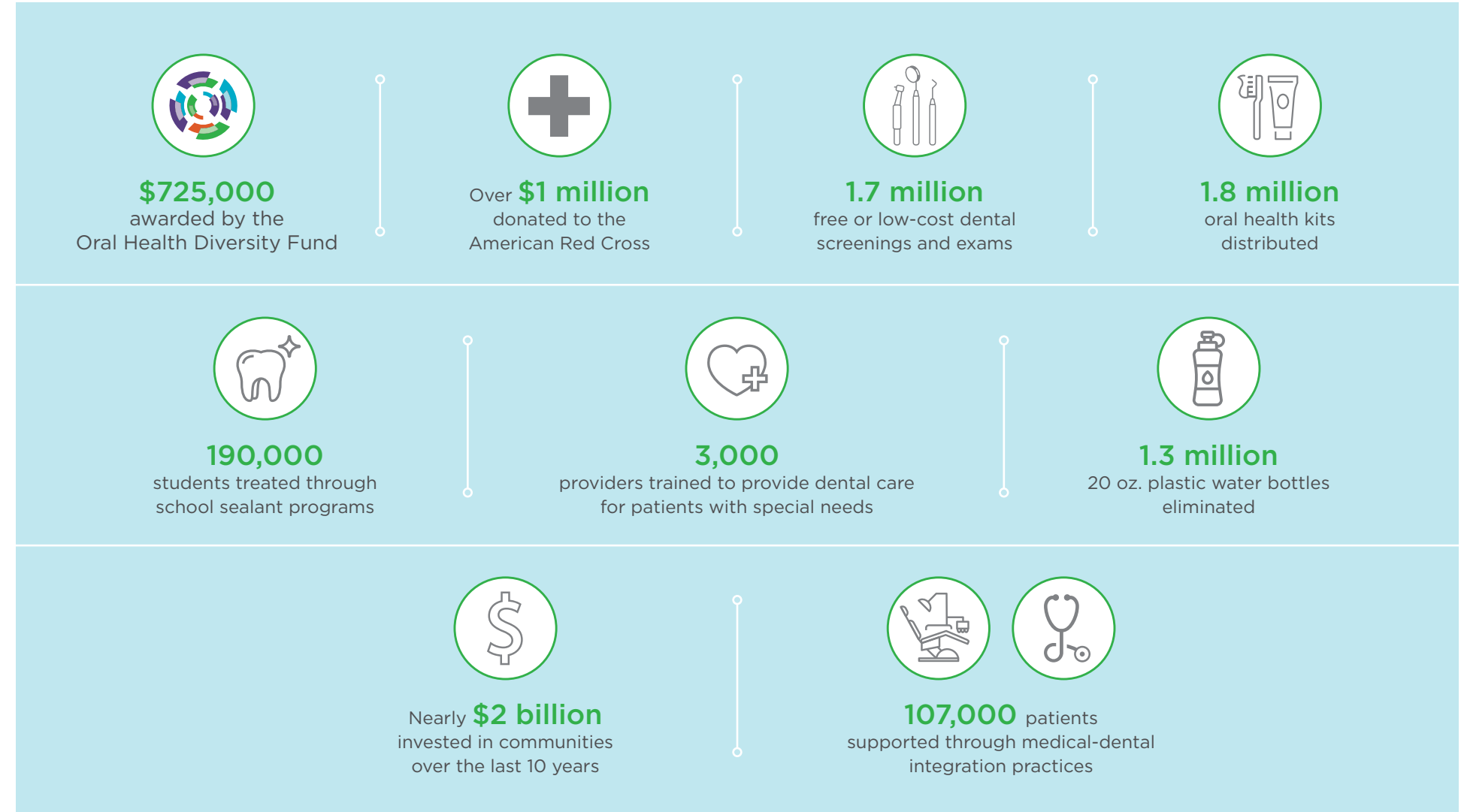
30,000
hours
volunteered

Our impact in 2023

As the nation's largest oral health philanthropist, Delta Dental companies and their foundations support communities in all 50 states, Washington, D.C., and Puerto Rico.



2023 by the numbers

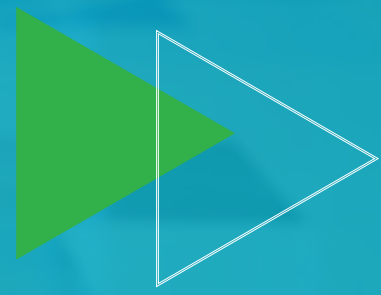


Note: The data in this report is gathered from an annual survey conducted by Delta Dental Plans Association of all Delta Dental companies and their foundations and covers the time period 1/1/2023 to 12/31/2023. Dollar amounts correspond to funds disbursed within that time period. Employee matching grants are included in the giving total. Lives impacted is defined as individuals in attendance at an activity/event and receiving educational information or who benefit from the program in the form of direct care or assistance.



At Delta Dental, our mission is your health

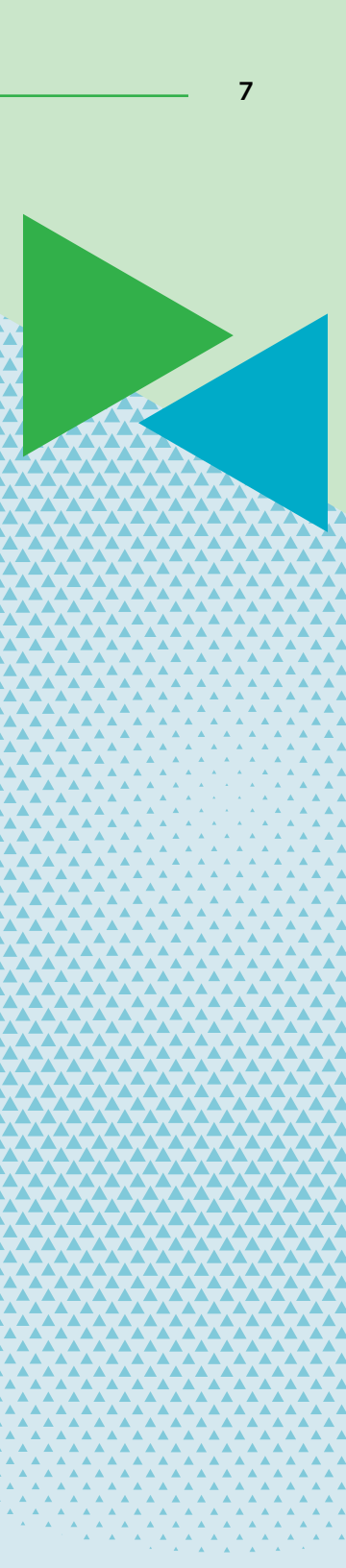
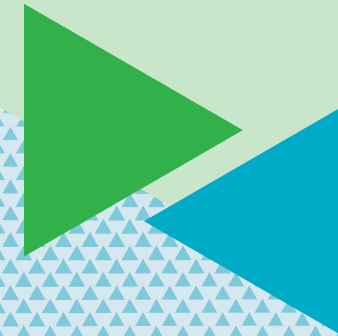
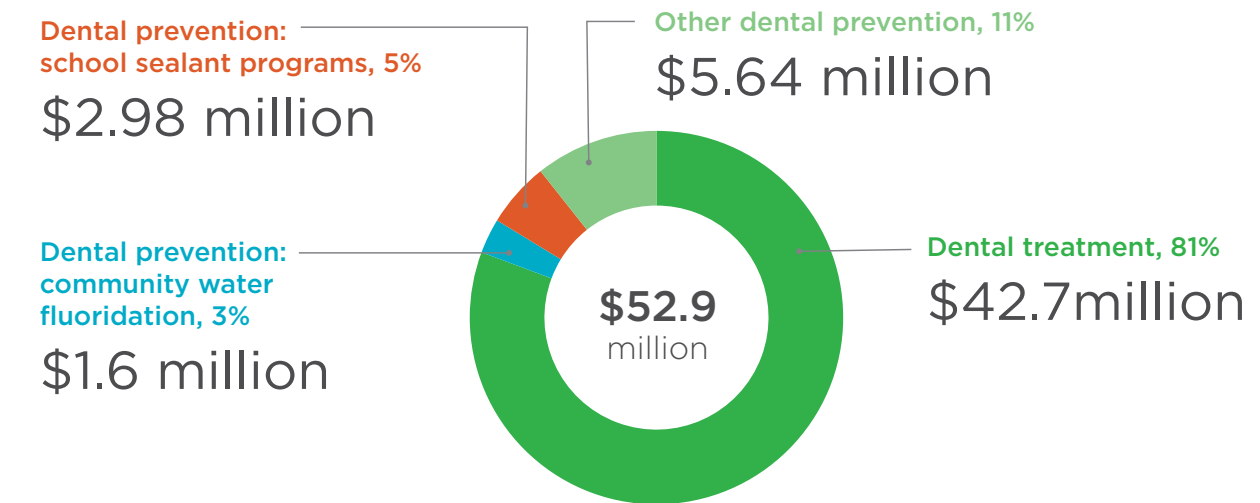
As the nation's oral health leader, for over 70 years we've worked to elevate the oral and overall health of all Americans.



As the nation's largest dental benefits provider, we help ensure everyone has an opportunity to access oral health care.

Delta Dental partners with schools, communities, and other organizations to offer free or low-cost dental treatment and preventive care. To elevate the overall health of the communities we serve, we invested more than \$14 million in community health and wellness programs.

Total invested in direct oral care



Free or low-cost oral health care

Delta Dental supports programs that bring affordable, high-quality oral health care to hard-to-reach communities. Through mobile dental clinics, school sealant programs, and grants supporting dental care for vulnerable populations, we provided more than 1.7 million free or low-cost dental screenings and exams in 2023.

Expanded benefits for those with special needs

Access to dental care for patients with special needs often requires extra provider training and more time for appointments and procedures. In 2023, nearly 3,000 providers participated in free training programs, sponsored by Delta Dental, to provide high-quality dental care for patients with special needs. Many Delta Dental companies also offer expanded benefits to provide comprehensive coverage to patients with physical and intellectual disabilities.

Advocating for policies to expand access to oral care

At the federal and state levels, we advocate for policies that increase access to oral care and dental benefits for Medicaid patients, expand access to dental care for underserved populations more broadly, and improve dental health outcomes.



1.7 million

free or low-cost dental screenings and exams



190,000

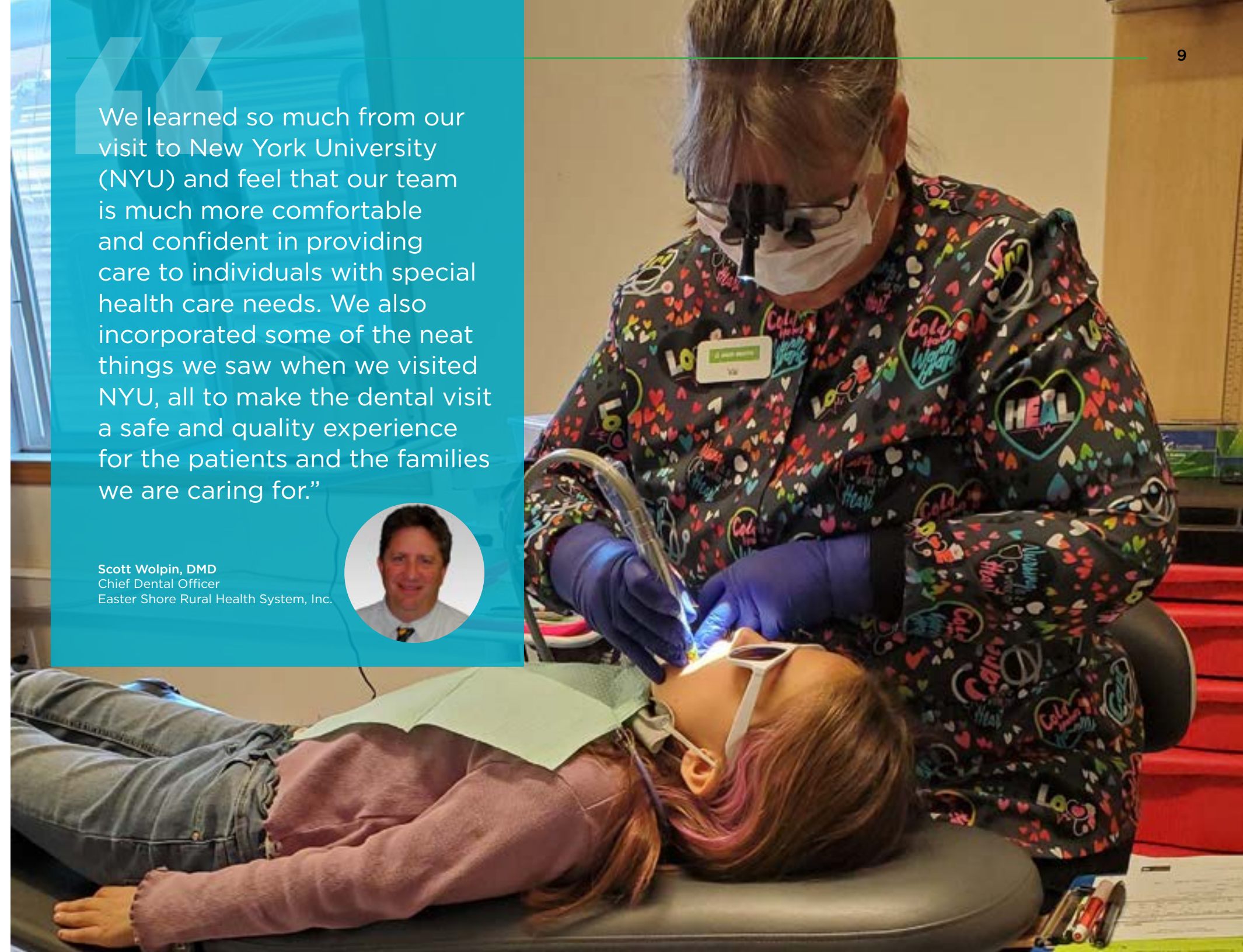
students treated through school sealant programs

“

We learned so much from our visit to New York University (NYU) and feel that our team is much more comfortable and confident in providing care to individuals with special health care needs. We also incorporated some of the neat things we saw when we visited NYU, all to make the dental visit a safe and quality experience for the patients and the families we are caring for.”



Scott Wolpin, DMD
Chief Dental Officer
Easter Shore Rural Health System, Inc.





\$6.6 million
invested in oral health
education programs



\$14.3 million
invested in dental
workforce programs



\$725,000
awarded by the
Oral Health Diversity Fund



1.8 million
oral health
kits distributed

We invest in oral health programs that promote the health and wellness of the communities we serve.

Delta Dental invested over \$21 million in oral health education, training, and workforce development programs that elevate the health and wellness of the communities we serve.



Driving greater diversity in the oral health workforce

Research shows that racial and ethnic diversity among health professionals is linked to improved patient outcomes. In 2023, the Delta Dental Institute launched the **Driving Greater Diversity in the Oral Health Workforce** campaign to help increase the number of oral health professionals from historically underrepresented groups. This effort helps advance a more diverse oral health workforce by establishing the first **oral health diversity fund** and by supporting initiatives in oral health education, research, and community investment.

Improving oral health literacy and hygiene

In partnership with schools and other community-based organizations, Delta Dental creates oral health hygiene education programs to increase oral health literacy. The **Healthy Smile Learning** program, developed alongside PBS Kids, serves as a resource site for educators, parents, and children nationwide to build healthy dental habits. In 2023, over 1.8 million oral health kits were distributed in our communities to improve oral hygiene and overall health outcomes.

Advocating for policies to advance health equity

We advocate at the federal and state levels for policies that support community water fluoridation, promote oral health literacy and education, increase access to oral health care for older adults, and improve the diversity and strength of the oral health workforce.



Sharing Delta Dental’s PSAs on oral health aligns beautifully with our mission to educate and inform our audience — especially families with young children. And, utilizing the power of public television is a great way to spread that information. We are proud to partner with Delta Dental to keep our community healthy.”



Marge Betley
Chief Executive Officer,
Arkansas PBS Foundation



Over **\$1 million** donated to the American Red Cross



1.3 million 20 oz. plastic water bottles eliminated



Over **30,000** hours volunteered

We're focused on supporting the communities in which we live, work, and play.

We help ensure the communities where we live, work, and play remain strong, vibrant, and resilient.



Volunteering in our communities

In 2023, Delta Dental team members dedicated more than 30,000 hours toward volunteering in communities across the country. They prepared meals at food banks, supported schools and education programs, assisted older adults and veterans in need, and donated to local organizations.

Responding to natural disasters

Natural disasters continue to change the face of our communities, and in these moments, our impact goes beyond just health. Last year we distributed over \$1.4 million toward disaster relief and related activities, responding to devastating wildfires, floods, tornadoes, and other severe weather events.

Caring for the health of our planet

Delta Dental invests in sustainable solutions for oral health that promote environmentally conscious habits and reduce waste, from distributing recyclable bamboo toothbrushes to providing paperless benefit options. In 2023, our water bottle filling stations helped eliminate the use of over 1.3 million 20 oz. water bottles, and we supported nearly 300 schools nationwide.



Delta Dental of Illinois and the H2O on the Go program have significantly benefited our school community. Because of the filtered water bottle station, children and their parents were able to fill their water bottles throughout the day. This usage led to a huge decrease in plastic water bottle waste!”



Samantha Uribe, LPC
School Counselor
Haugan Elementary School



3,000

providers trained to provide dental care for patients with special needs



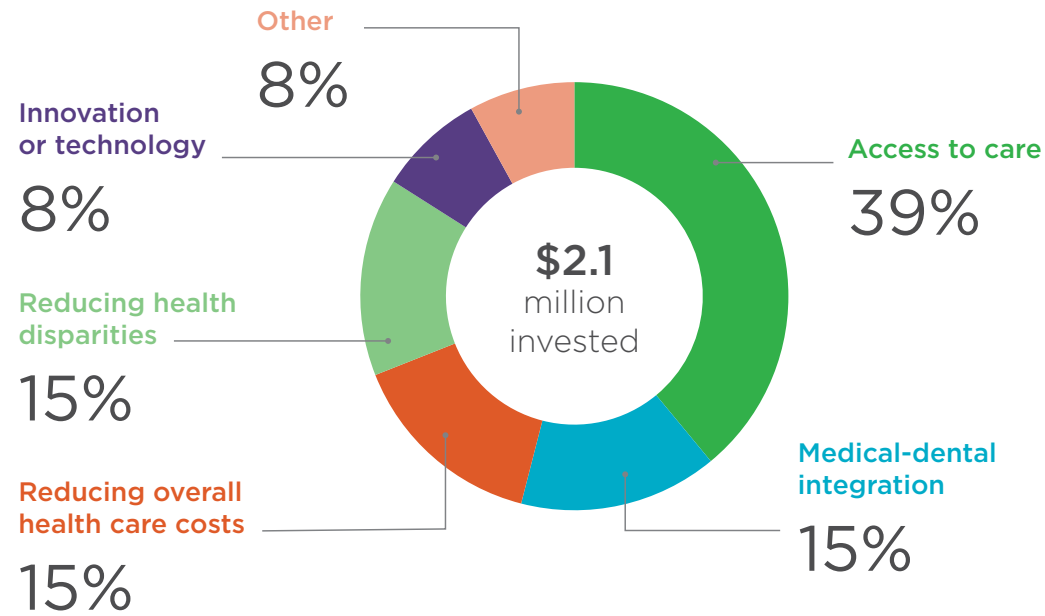
107,000 patients supported through medical-dental integration practices



We are dedicated to finding meaningful solutions to advance the future of oral and overall health.

Delta Dental invested more than \$2 million to support research focused on producing data-driven insights and actionable solutions to help advance the future of oral and overall health care and improve outcomes.

Research categories



Partnering with leading research institutions

We invest in research focused on identifying opportunities to increase access, improve care delivery, reduce costs, and minimize health disparities. In a **study** sponsored by the Delta Dental Institute and published in **JAMA Health Forum**, researchers from the Harvard School of Dental Medicine found that expanding the dental workforce through the National Health Service Corps may reduce dental caries and improve oral health equity.

Rewarding research on health equity

In 2023, we announced the inaugural recipients of the AADOCR Delta Dental Institute **Oral Health Equity Research Award**. Two \$25,000 awards were made to researchers at Boston University and the University of Colorado to support work focused on increasing access to dental care and improving oral health literacy for underserved populations.

Advancing innovative care models

Delta Dental is focused on developing innovative care models that improve oral and overall health. This year, more than 2,700 physicians and oral health professionals participated in programs to apply medical-dental integration practices in their care settings, supporting over 107,000 patients. We also trained medical and nursing providers to incorporate preventive oral health services into routine patient visits and inpatient care, further transforming health care.

“As the nation’s oral health leader, Delta Dental understands the value of research and innovation in helping to create a better understanding of the relationship between oral health and overall health and in finding better ways to deliver high-quality care to more Americans. Our companies and foundations invest in projects focused on creating actionable solutions to our biggest health care challenges.”



Dr. Joseph Dill, DDS, MBA
Head of Dental Science
Delta Dental Institute

Delta Dental Institute: Celebrating five years

A message from James W. Hutchison, President & CEO, Delta Dental Plans Association

In 2019, we launched the Delta Dental Institute to shine a brighter spotlight on the connection between oral health and overall health by engaging in research, community outreach, and advocacy designed to ensure that everyone understands this important connection and has access to the care they need.

Since then, we have seen substantial policy and societal transformations showing that our work, and that of our fellow travelers, is making a difference. For example, in 2021, for the first time, the Centers for Medicare and Medicaid Services appointed a chief dental officer. During the COVID-19 pandemic, oral health providers were included along with medical providers in emergency legislation to help them stay open and continue providing care to American families. Today, oral health is routinely recognized as a critical part of overall health - by both federal and state legislators and an overwhelming majority of Americans.

This year, we are proud to publish our fifth annual national community impact report, which comprehensively describes the deep community engagement and investments being made by the Delta Dental companies and their foundations to improve oral health, prevent dental disease, and expand access to care. We are continually

evolving to meet the diverse needs of those we serve, and have created national partnerships with impactful organizations, including the American Red Cross and PBS Kids, to support communities experiencing national disasters and expand oral health education and literacy for our young people.

While five years of national reporting is a great thing, Delta Dental has been investing in the health of our communities since our founding 70 years ago. Community engagement is at the core of who we are and our mission to advance oral and overall health.



James W. Hutchison
President & CEO,
Delta Dental Plans Association

2018-2023



95 million
lives impacted



\$1.6 billion
invested



111,000
hours volunteered



2023



By the numbers

Delta Dental companies and foundations invested more than \$106 million in our communities, impacted 16.2 million lives, and contributed more than 30,000 volunteer hours.

Advancing the next generation of oral health professionals

As part of its Driving Greater Diversity in the Oral Health Workforce campaign, the Delta Dental Institute announced the inaugural awardees of the Delta Dental Oral Health Diversity Fund, the first national investment fund focused on ensuring more school-aged children from historically underrepresented groups consider careers in oral health. The four awardees are: Diversity in Dentistry Mentorships, the Hispanic Dental Association, NAF, and the Society of American Indian Dentists.



Expanding access to dental care

To elevate the oral and overall health of the communities we serve, in 2023, we invested nearly \$53 million to expand access to oral health care. Through mobile dental clinics, school sealant programs, and grants supporting dental care for vulnerable populations, we provided more than 1.7 million free or low-cost dental screenings and exams.

2022



By the numbers

Delta Dental companies and foundations invested more than \$108 million in our communities, impacted 20.4 million lives, and contributed over 24,000 volunteer hours.

Inclusive care for patients in need

Adults and children with complex medical conditions can face additional barriers to receiving oral health care, needing longer and more frequent dental appointments, and the dental team requires specific training to treat these individuals. Many Delta Dental companies offer expanded benefits to provide comprehensive coverage for patients with physical and intellectual disabilities and, in partnership with Penn Dental Medicine at the University of Pennsylvania, we support free continuing education and professional development courses for providers on treating patients with disabilities.



Advancing patient-centered care

Many people with poor oral health face barriers because dental care is separate from other health services. That's why we are investigating care delivery models that improve health outcomes. In 2022, the Delta Dental Institute sponsored research from the University of Colorado School of Dental Medicine, which found that increased communication and coordination between medical and dental providers improves outcomes, particularly among vulnerable populations.

2021



By the numbers

Delta Dental companies and foundations invested more than \$106 million in our communities, impacted 21.3 million lives, and contributed over 17,000 volunteer hours.

Building a more diverse workforce

Research shows patients feel more trusting of health care providers who share their race or ethnicity. To help ensure that the next generation of oral health care workers reflects the diversity of our communities, Delta Dental invested in workforce development, supporting the future careers of over 147,000 people, many from minority populations.



Addressing social determinants of health

Over 10% of people in the U.S. lack access to the food they need to live active, healthy lives. Delta Dental addressed this need by supporting food drives and banks, supplying 17 million meals, as well as programs that address food insecurity and initiatives to address food waste.

2020



By the numbers

Delta Dental companies and foundations invested more than \$102.5 million in our communities, impacted 24.7 million lives, and contributed over 20,000 volunteer hours.

Supporting communities through the COVID-19 pandemic

The COVID-19 pandemic placed an extraordinary burden on communities across the country. To keep our promise to serve their oral and overall health, the Delta Dental companies across the country committed \$1.1 billion in COVID-19 relief to support our communities. Delta Dental also provided low or no-interest loans to safety-net clinics and dentists experiencing funding gaps, ensuring they could continue meeting the oral health needs of their communities.



Dental treatment programs

Dental treatment programs served more than 2 million people, focused on low-income communities. Each year, untreated, often preventable, oral diseases send 2.1 million Americans to the emergency room for costly visits that do not address underlying diseases. Delta Dental invested in more than 600 dental treatment programs, including safety-net clinics.

2019



By the numbers

Delta Dental companies and foundations invested more than \$76.3 million in our communities, impacted 12.8 million lives, contributed more than 17,000 volunteer hours.

Expanding access to oral health care

More than 56 million Americans live in federally-designated dental health professional shortage areas, meaning the needs of the community exceed the capacity of local oral health professionals.

Delta Dental funded nearly \$1.5 million for mobile dental clinics, helping tens of thousands of people live in rural or underserved areas.



Improving oral health education

Delta Dental companies and their foundations donated more than \$10.5 million to programs addressing oral health education, teaching Americans of all ages about good oral health and providing scholarships and training to the next generation of the dental workforce.

Delta Dental Institute launches *Driving Greater Diversity in the Oral Health Workforce* campaign

This campaign helps advance a more diverse oral health workforce by establishing the first oral health diversity fund and by supporting workforce initiatives in oral health education, research, and community investment.

Racial and ethnic diversity among health professionals is linked to improved outcomes and greater health equity, however, the current oral health workforce does not reflect the changing demographics of the U.S. population. As the nation's oral health leader, Delta Dental embraces the opportunity to address the needs of the communities we serve and to contribute to more equitable health outcomes, which is why we launched the Driving Greater Diversity in the Oral Health Workforce campaign. This effort helps advance a more diverse oral health workforce by establishing the first oral health diversity fund and by supporting initiatives in oral health education, research, and community investment.



“

The Society of American Indian Dentists’ Telling Our Story project is driven by our vision to increase Indigenous representation in the dental profession, thereby reducing barriers to access to oral health care in all Tribal Nations. We are grateful to the Delta Dental Institute for recognizing the importance of helping to build the dental workforce in communities like ours, because good oral health is a cornerstone of overall health.”



Janice Morrow
Executive Director
Society of American Indian Dentists

Delta Dental Oral Health Diversity Fund

Launched in 2023, the Delta Dental **Oral Health Diversity Fund** invests up to \$1 million annually in comprehensive solutions, innovative pilots, and scalable models that inspire school-aged children from historically underrepresented groups to pursue a career in oral health.

Our inaugural awardees were Diversity in Dentistry Mentorships, the Hispanic Dental Association, NAF, and the Society of American Indian Dentists, whose programs address the barriers that historically underrepresented groups often face in seeking careers in oral health. Our investments expand opportunities for school-aged children from diverse communities to learn about oral health professions and ensure that the next generation of the oral health workforce better reflects the diverse needs of the communities they serve.



“

We are grateful for Delta Dental’s multi-faceted partnership with the American Red Cross, which spans more than 30 years! Their commitment allows the Red Cross to have vital resources in place before disaster strikes. In 2023, Delta Dental hosted eight blood drives and donated more than \$100,000 in workplace and matching giving. We look forward to recognizing Delta Dental as the Red Cross Philanthropic Company of the Year in 2024.”



Over \$1 million to the American Red Cross

Delta Dental supports the American Red Cross as it responds to emergencies and moments of need in our communities, with over \$1 million in investments in 2023.

We’re proud of our ongoing partnership with the American Red Cross, which provides critical aid to the communities where we live, work, and play. Investments from Delta Dental companies and their foundations help support blood donation drives, CPR and AED trainings, disaster relief efforts, and services for military personnel and veterans. This work also allows us to care for our communities through challenging times and when disaster strikes.



Hanna Malak
Regional CEO, Northern California Coastal Region
American Red Cross

Our mission: your health

2023 COMMUNITY IMPACT REPORT

ABOUT DELTA DENTAL PLANS ASSOCIATION

Based in Chicago, Illinois, Delta Dental Plans Association is the not-for-profit national association of the 39 independent Delta Dental companies. Through these companies, Delta Dental is the nation's largest dental benefits provider, and offers the country's largest dental network with approximately 152,000 participating dentists. Over the last decade, Delta Dental companies and their foundations invested nearly \$2 billion to improve the oral and overall health of our communities.

ABOUT THE DELTA DENTAL INSTITUTE

The Delta Dental Institute advances oral health for all Americans in partnership with Delta Dental companies and dedicated partners across the country. With expertise rooted in Delta Dental's rich history of oral health leadership, we engage in and support oral health research, community outreach, and advocacy, striving to ensure that everyone understands the importance of oral health to overall health and has access to the care they need. Visit deltadentalinstitute.com for more information.

DIVE DEEPER

For more information and stories about Delta Dental's community impact work across the country, visit deltadentalinstitute.com/cir.